

# about me...



## Annette Maleki – Production Director

- I have 16 years of experience in Florida's Property & Casualty insurance industry, working on the carrier side.
- Over the years, I've had the privilege of working closely with amazing agents, agencies, franchise partners, and industry vendors.
- My focus was on agency and carrier operations, supporting agents through onboarding and ensuring a strong partnership.
- This experience has given me a deep understanding of agency processes and how to optimize workflows to drive growth.
- As Production Director at Elevate Teams, I'm honored to apply this knowledge to help insurance agencies successfully integrate and maximize the impact of their Virtual Assistants.
- While I enjoyed my time on the carrier side, joining Elevate Teams has been an exciting opportunity. Now, I get to continue working with insurance agents—helping them strengthen their teams through strategic VA placements.
- My goal is to ensure both our clients and their VAs feel fully supported. I do this by providing industry insights, coaching, and ongoing support to create strong, successful placements that contribute to long-term agency growth.

